



TSAIN-KO
GROUP OF COMPANIES



A tsain-ko Group Publication - September 2024

The Nation Builder



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I hope everyone in our community enjoyed their summer, and found an opportunity to spend some relaxing time with family, friends and neighbours. I was personally able to take a 2 week break to close off the summer, which was a nice chance to recharge the battery, so we can get back to it for the remainder of the year. This September newsletter finds our Council gearing up for a fall agenda that is full of important developments for our Nation. We have been dedicating significant time of late to our tsain-ko group of companies in order to prepare for the Annual General Meeting, coming up next month. We are excited to bring our community into that planning, and in order to help with that, our management and staff at tsain-ko are creating an informative and interactive AGM that will offer an opportunity to speak directly with team members at every one of our companies. You'll learn more about it later in this newsletter, but I wanted to personally invite all of our Nation

members to attend. Our economic development activities are critical to our independence, our prosperity as a Nation, and our ability to create a better future for our children and grandchildren. I cannot overstate the importance of good planning, transparency in how we operate, and consistency in pursuing and accomplishing our goals. If you are able, please come out and join us for this important meeting. I look forward to seeing many of you next month at the AGM, and of course at our Nation offices in the meantime.

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yalxwemult

Ryan Stewart celebrates his 49th Anniversary at Swanson's Concrete. .

They say if you love what you do, you'll never work a day in your life. Congratulations Ryan on your 49th anniversary at Swansons. You are an absolute rock! We can't imagine a better example of reliability and consistency.



From left to right, Ryan Stewart with his wife Jeanette and son Matt.

Upcoming Event Calendar & Special Dates 2024

SEPT
30

National Day for
Truth & Reconciliation



OCT
14

Thanksgiving (No school)

OCT
24

Annual General Meeting 2024
Nation Hall - Time TBD



Please join us for this special
presentation of all our companies.

OCT
25

SD46 Pro D Day (No school)



Know Your tsain-Co's, (Part 1. Part 2 coming in October!)

Here's a quick primer on two of the four sectors that comprise the tsain-ko operations. This month we will feature our natural resources and Industrial Sectors. Next month we will feature our Land Development and Health and Safety Sectors.

TSAIN-KO
GROUP OF COMPANIES

This is the holding company for all of our operating divisions, acting as the central resource and operations center, and as a second level of management and planning. TKDC also allows us to achieve economies of scale in operations by centralizing services that support all of the other companies in the group. In addition, certain positions within TKDC provide entrepreneurial support and advisory services to Nation members looking to develop business and employment opportunities.

NATURAL RESOURCES SECTOR



TSAIN-KO
FORESTRY

Our Nation-owned forestry company is becoming one of the largest forest tenure holders in the swiya. Tenure refers to the specific area designated and approved for harvesting timber, and together with an annual allowable cut (AAC), determines the scale of our operation each year. There are multiple opportunities for Nation contractors within this company, from road building to harvesting to stump removal, as well as the ability to generate significant profits for the Nation, depending on the economic balance between lumber prices (what we earn) and stumpage fees (what we must pay) for our harvest. One of our key challenges/goals is achieving greater jurisdictional control of stewardship on the land.



TSAIN-KO
RUN OF RIVER

Our limited partnership company, tems sayamkwu, working in an Impact Benefits Agreement (IBA) with BluEarth renewables Inc., is focused on eco-sensitive energy creation through the operation of 3 run-of-river hydro power stations. Currently generating substantial megawatts, this project offers the Nation modest but profitable revenues, and an excellent knowledge and best practice sharing opportunity.



Sechelt
Fishing LP

Our commercial fishing company is a purpose-driven organization with a mission to create training, employment and career opportunities for Nation members with an interest in angling, preservation of salmon stocks, and earning a living on the ocean. This year the company saw a Gross Revenue increase of an estimated 26.6% over 2023, with an additional \$8,000 worth of processing credits coming back to community.



TSAIN-KO
KWIKWIL HOLDINGS LTD.

Work is underway and ongoing with regard to protecting and leveraging the lands held by Kwikwil, considering lease revenues earned and projected, potential opportunities for collaboration with other stakeholders, land reclamation requirements and other considerations.

INDUSTRIAL SECTOR



2024 was a challenging year for concrete, with demand slowing in the economy (particularly in construction and infrastructure works) due to dramatically increased interest rates, which forced domestic growth rates downward to only 0.5%. 2025 shows a potential turnaround, with a growth expected to rise 2.2%. While we worked to stabilize our operations, we took advantage of this slower period to initiate the implementation of environmental, health and safety programs that fully align with provincial regulations. In addition, we recruited a new General Manager with roughly 20 years of experience to help us move forward in our goal of being the number one concrete company on the Sunshine Coast.



TSAIN-KO
SPATLEM

Our trucking company has been in a rapid growth and training phase, with 14 new employees hired just since 2022, and 4 new hires so far in 2024, taking our team to 27 employees in total. In this same time period, seven nation members have transitioned to Heidelberg Materials, having proven their skills, commitment and abilities as S-p'atl'-em employees.

Our focus this year has been:
Expanding our scope of work from haul truck driving to include:
- Articulated truck operators
- General labour
- Health and safety
- Supervisory support

We have also conducted an extensive policy review and updating process to align with industry standards along with providing clear understanding of roles and responsibilities.



Next month - stay tuned for our features on our **Land Development** and **Health and Safety** sectors!

Local Government Summer Olympics

shishalh Nation brings the hammer (and spoon!)

And the gold medal goes to..... **shishalh Nation!!**
A fun day, and great tradition continues.

